

Contact

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Top Skills

Team Building
Performance Improvement
Multi-site operating management

Publications

Alternative fuels in Maritime'
Collection & Analysis of all Major
Accidents at fuel storage facilities
Energy potential of biomass of Crete
- Greece'

Konstantinos Xifaras

Chief Executive Officer at DEPA S.A.
Greece

Summary

Konstantinos Xifaras is a manager with significant achievements and long-term experience both in the public and private sector. He first introduced himself in the energy market in 2013 when he was appointed CEO in DESFA. Among the projects he managed was the emblematic, for the national natural gas system, project concerning the construction of the third LNG tank in Revithoussa, the installation of the reverse flow system at the metering station in Sidirokastro, the Interconnection Agreement between DESFA and Bulgatransgaz which marked the wholesale market opening. During his term as DESFA's CEO, 238 km of high-pressure pipelines were constructed with the company's total amount of investments reaching €232.4 mio. He also participated in the highly-demanding negotiations for the privatization of the Gas Transmission System Operator while he concluded the cooperation agreement between DESFA and the three gas supply companies in Attiki, Thessaloniki and Thessalia.

Experience

DEPA S.A.
Chief Executive Officer
September 2019 - Present (4 years 8 months)
Athens, Attiki, Greece

Technical Chamber of Greece
7 years

Vice President
December 2019 - Present (4 years 5 months)
Athens, Greece

Alternate General Secretary
2017 - December 2019 (2 years)
Athens, Greece

World Energy Council

Secretary of the Greek National Committee

2017 - Present (7 years)

Athens, Greece

National Technical University of Athens

Research Associate to the Marine Transport Laboratory

2017 - December 2019 (2 years)

Athens, Greece

Freelance, self-employed

Business Consultant for Energy & Infrastructure investments

2006 - 2019 (13 years)

Athens, Greece

PwC Greece

Energy Consultant and external Associate

2018 - 2018 (less than a year)

Athens, Greece

DESFA SA – Hellenic Gas Transmission System Operator

Chief Executive Officer

2013 - 2016 (3 years)

Athens, Greece

Executive Performance Benchmarks, DESFA:

- €232.4 M investments in key energy infrastructures in 2014-2016
- Construction of the 3rd LNG Tank on Revithoussa Island, with a view to increasing energy security and system's flexibility. Budget €155 M
- Construction of 238 km of new high-pressure pipelines
- Installation of reverse flow at Greek-Bulgarian borders
- Interconnection Agreement with Bulgartransgaz in IP Kulata- Sidirokastro

Business Expansion & Market Penetration, DESFA:

- Small Scale LNG development
- Cooperation Agreement with Fluxys, with a view to creating a virtual trading point in Greece
- Cooperation Agreement with the Greek Gas Distribution Companies (EPA Attica, EPA Thessaly & EPA Thessaloniki), regarding the provision of consulting services for the unbundling between the distribution and commercial activities
- Cooperation Agreement with Trans Adriatic Pipeline (TAP) AG

- Cooperation Agreement with SAIPEM S.A for construction projects in South East Europe

Ministry of Development, Competitiveness, Infrastructure, Transport & Networks

Head of the Deputy Minister's Cabinet

2013 - 2013 (less than a year)

Athens, Greece

Ministry of Environment, Energy & Climate Change

Special Advisor

2013 - 2013 (less than a year)

Technical University of Crete / Πολυτεχνείο Κρήτης

6 years

Research Associate to the Cognitive Economics & Industrial Safety Laboratory

2003 - 2007 (4 years)

Chania, Greece

Research Associate to the Management Systems Laboratory

2001 - 2003 (2 years)

Chania, Greece

Ministry of Development

Associate to the General Secretary of Commerce

2005 - 2005 (less than a year)

Athens, Greece

Education

Technical University of Crete / Πολυτεχνείο Κρήτης

Production Engineering & Management, Production Engineering & Management