

The world's first virtual fence for livestock

Nofence





History

Nofence has been developing our virtual fencing solution for over a decade.

2016 pilot project with 850 Goats

2017 Nofence approved for Goats by the Norwegian Food and Safety Agency

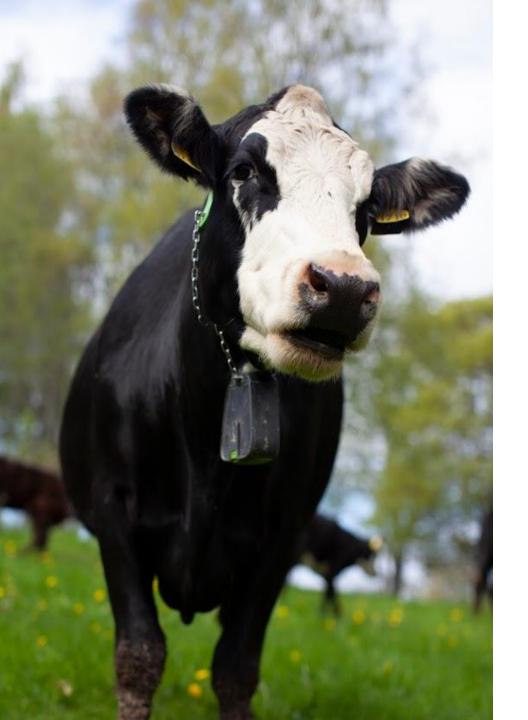
2019 Commercial pilot for Cattle and Sheep





Nofence Now

February 2022





Nofence Now

- A proven flexible fencing solution
- 35 000+ collars sold
- 149+ million hours
- Norway, UK, Ireland, Belgium, France, Spain, Germany, Denmark & Italy
- A growing body of research with institutions all over the world

Nofence in UK & Ireland

4,214 cattle collars

804 sheep & goat collars

Across 163 sites 74% sites cattle collars

Conservation grazing Commercial farming Managed grazing Upland grazing





How Nofence works





The Recipe

System requirements

- GPS signal
- · 2G coverage

Animals

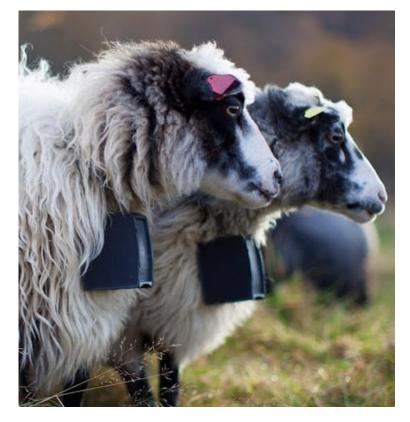
- All adults wear a collar
- Training period
- Pastures design

The Collars









Battery Life

Battery slots into the bottom of the collar, plays a welcome sound when first connected

Cattle collars

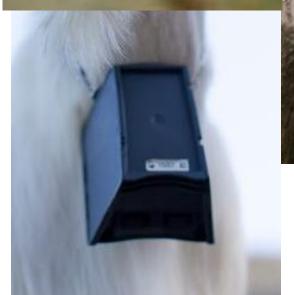
March to Oct – solar recharging
Plug in charges through winter

Sheep collars

2 - 3 months





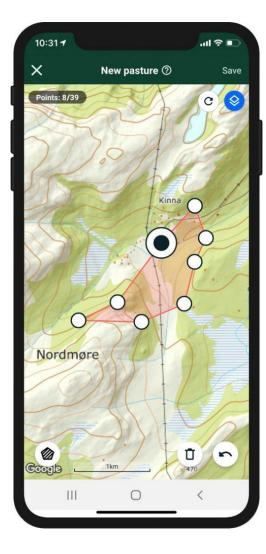




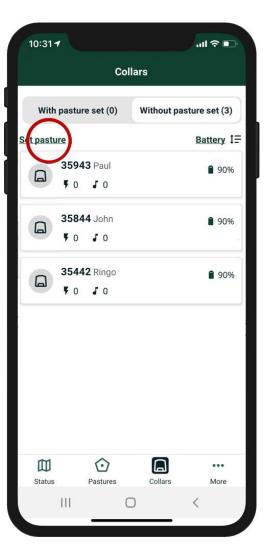
The Application



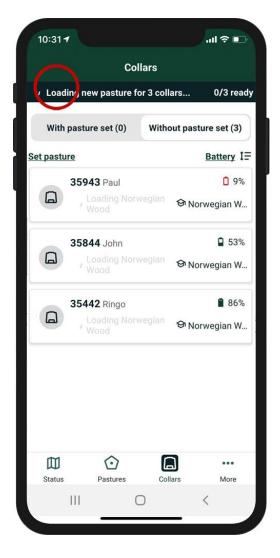
Create Pasture



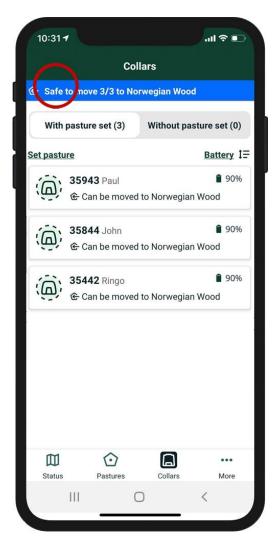
Set Pasture



Load Pasture

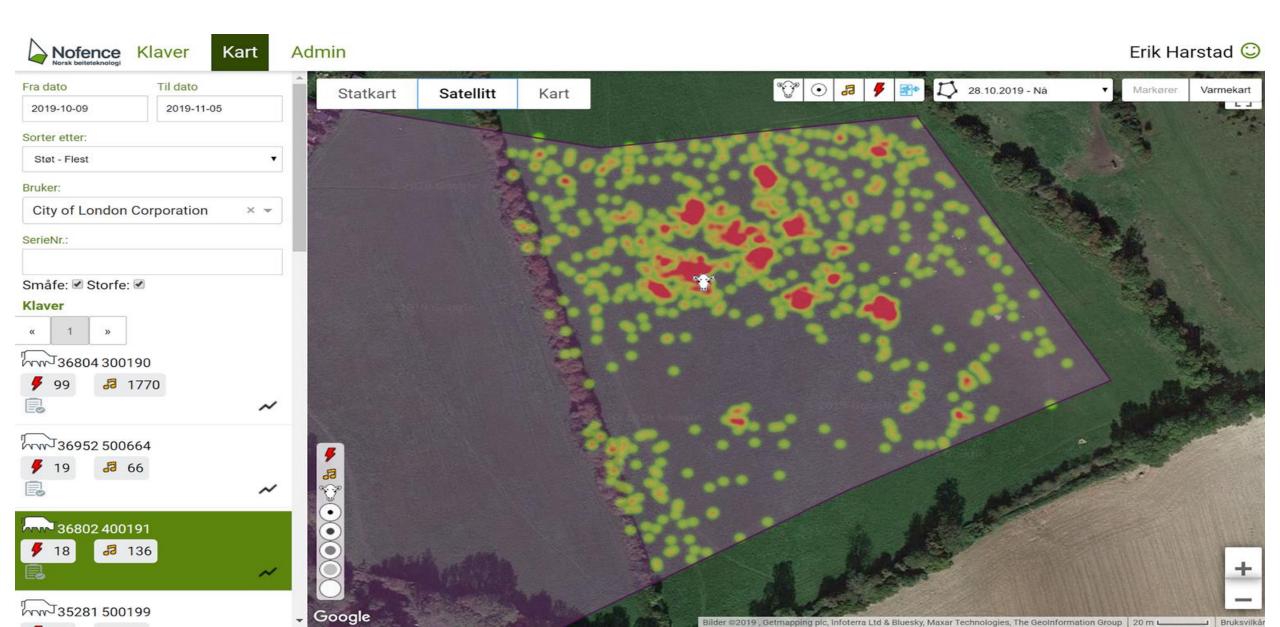


Move Animals



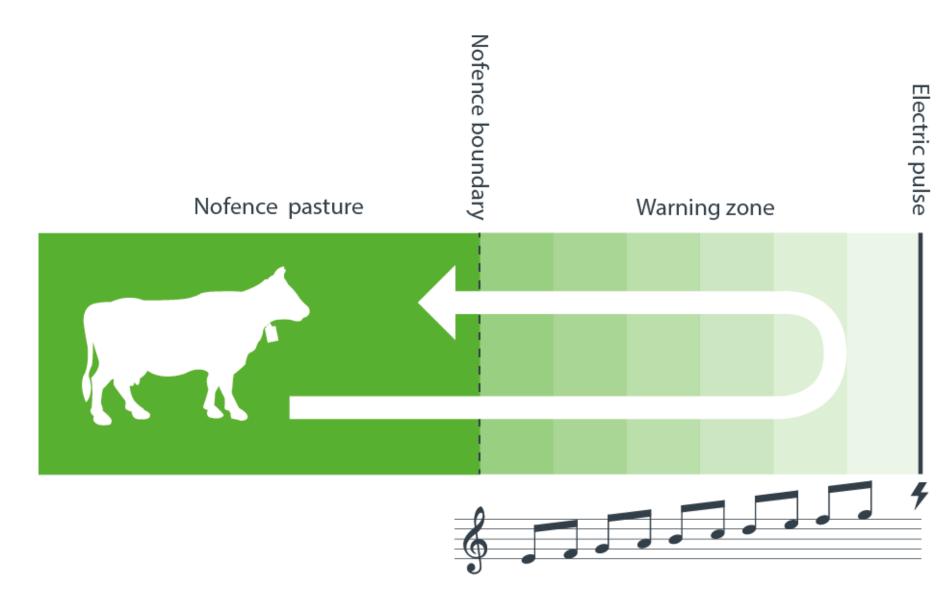
My-Nofence





Normal Situation





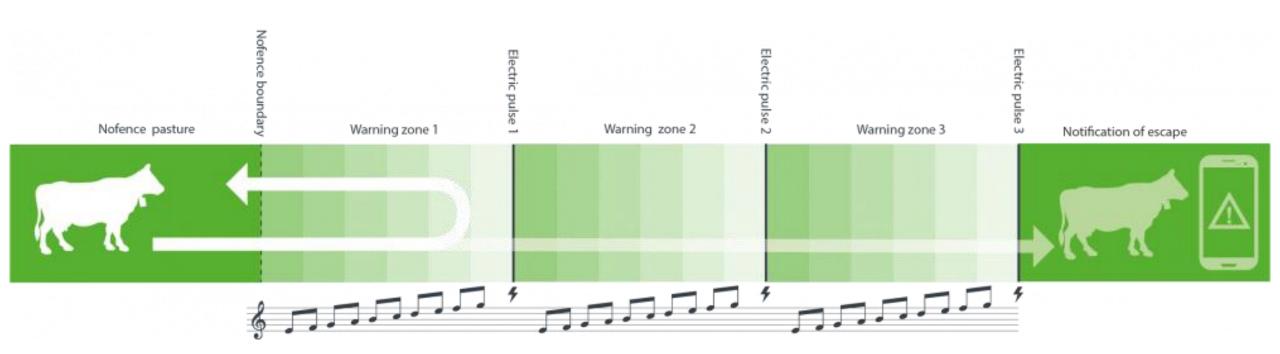














Getting back...

Nofence pasture



The animal can return to pasture without receiving any audio warnings or pulses



How to succeed with Nofence

2G & GPS Connectivity

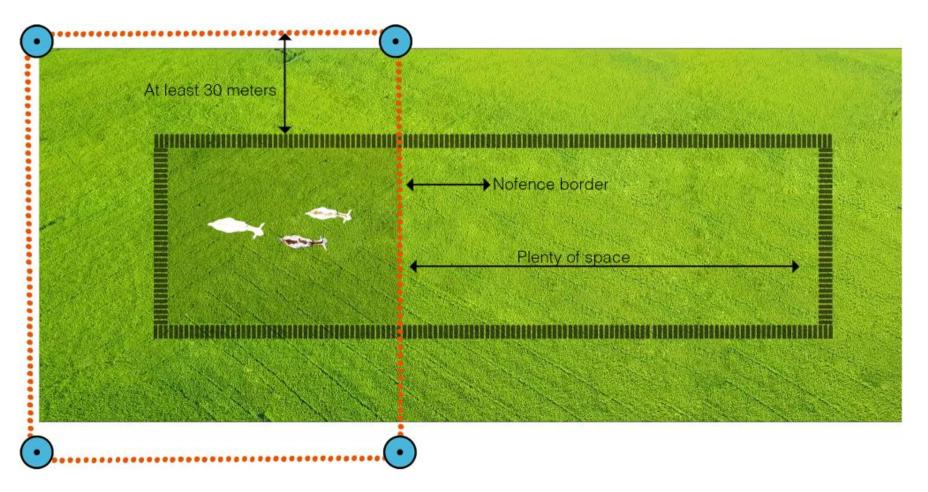
- GPS
 - Audio warnings
 - Electric pulses
- 2G Network
 - Upload pastures
 - Edit pastures
 - Move animals
 - Notifications
- UK: 02, EE & Vodaphone











The collars have a teach mode initially

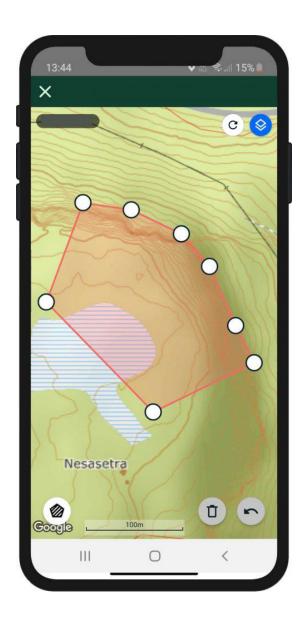






Good Pasture Design





- Angles above 90 degrees
- Avoid small corridors
- Enough Feed
- Exclusion zones
- Shelter Beacons



Nofence Grazing Technology

Flexible livestock management on the Wellington Estate



The Estate

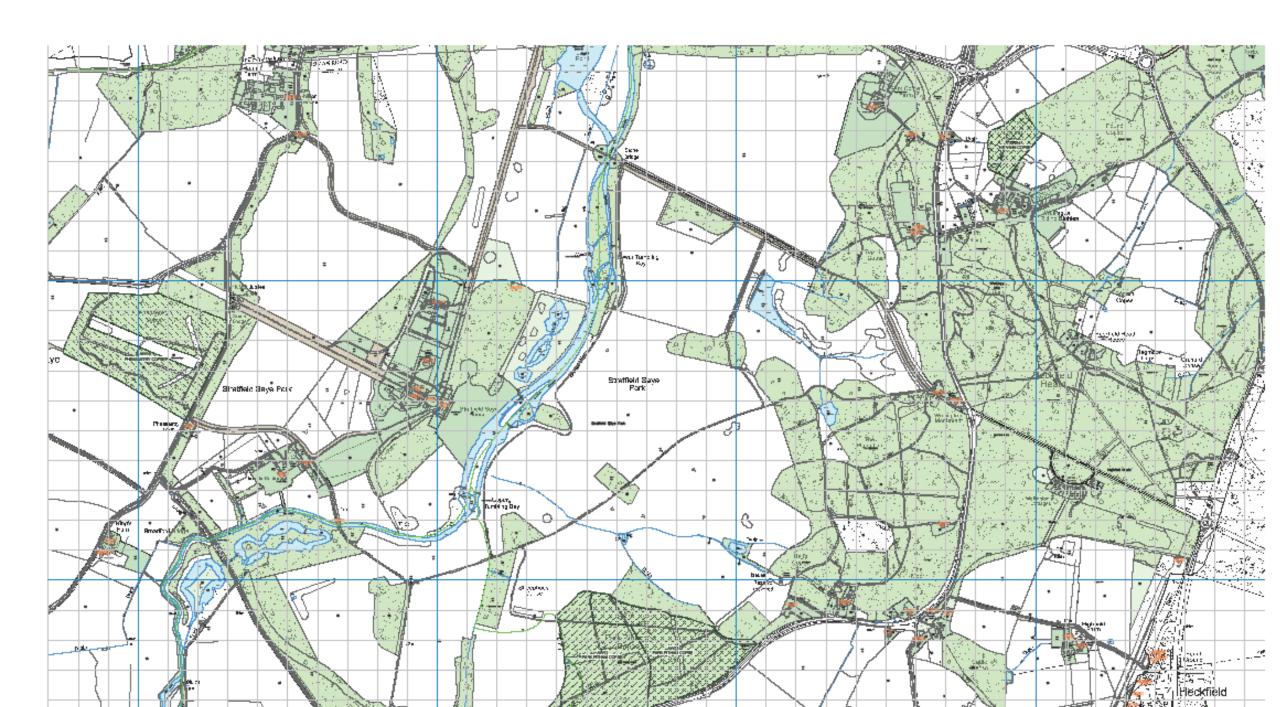
- 7000 acres
- Farm Shop
- Country Park
- Daneshill School
- Wellbeing
- Riding
- Property residential and commercial
- Shoot and Fishing

The Estate Director

- Ex Army 25 years
- 5 ½ years as the Estate Director
- I am far from being an expert!

Reasons for Change

- •The feel of the private park
- Access to unused pasture
- •Cost of replacement fencing





Other observations

- Common land usage
- Real time locations
- Ease of use on devices
- Accurate location finding beware the lost collar
- Excellent battery life and recharging in open areas
- Beware thick dense woodland
- Untried cattle handling. Need some hard barrier. Can back fence



Prices

UK 2022

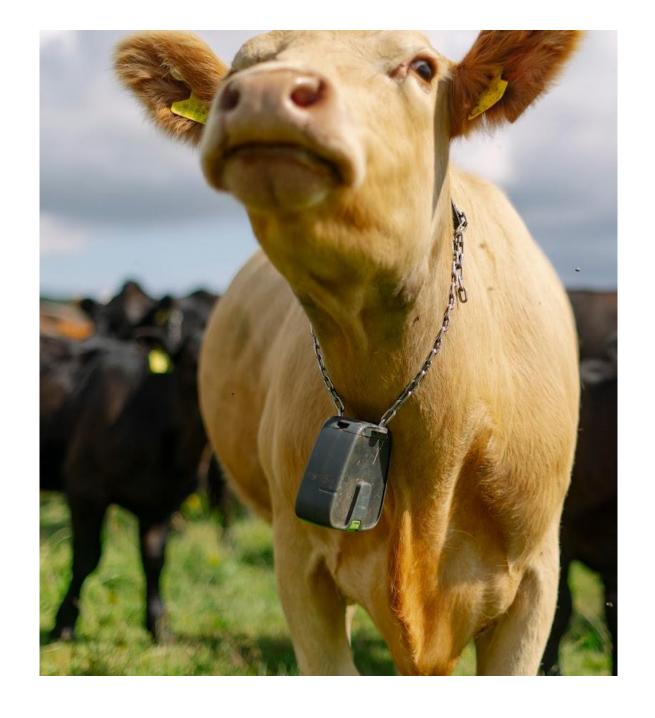
Option 1 – Purchase

- Hardware Purchase;
 Collars, neckstraps, batteries and chargers
- Annual Subscription fee
 Application, remote software updates, support, 2G roaming

Option 2 – Rental

Hardware and usage fee all in one

Discounts start from the 11th collar



Purchase Prices-2022



Cattle

Product	Price / unit
Cattle Collar Including neckstrap & battery	£239
Charger	£39
Spare battery	£70
Shelter beacon	£19

Sheep/Goat

Product	Price /unit
Sheep/Goat Collar Including neckstrap & battery	£149
Charger	£39
Spare battery	£30
Shelter beacon	£19

Nofence recommends;

1 x spare battery for every 10 collars 1 x charger for every 10 collars

Subscription fees - 2022



Sheep/Goat/ Cattle	Less than 10 collars	More than 10 collars Fixed Price Plan
Usage Charge	A: £59 collar/year B: £5.95 collar/month (12 months)	A: £49 collar/year B: £5.30 collar/month (12 months)
Discount		0.5% discount per collar above 10 collar registered to your account. Maximum 50%

Rental Prices - 2022



Cattle

Product	Price / unit
Cattle Collar Including neckstrap & battery	£12/collar /month
Charger	£39
Spare battery	£70
Shleter beacon	£19

Initial 12-month contract

Nofence recommends;

1 x spare battery for every 10 collars 1 x charger for every 10 collars

Sheep/Goat

Product	Price / unit
Sheep/Goat Collar Including neckstrap & battery	£10/Collar /month
Charger	£39
Spare Battery	£30
Shleter beacon	£19



Q&A

